ONE

Introduction

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Overview

The Status of Statistics in the Social Sciences

The history of social sciences after the Second World War can easily lead people to believe that statistical methods have enjoyed not only legitimacy but popularity as well (Raftery, 2001). First of all, some social scientists have made significant contributions by employing and developing statistical methods, for example, Paul Lazarfeld, Hubert Blalock, Otis Dudley Duncan, Leo Goodman, to name only a few of the most influential. For the past few decades, statistical methods have become so popular that it is the only tool in their research toolbox. In addition, some leading academic journals regularly publish papers using sophisticated statistical methods. Institutionally, nearly all sociology, political science, and business departments in American universities now make learning statistics compulsory.

Nevertheless, there has always been a voice of caution, if not utter objection, to using statistical methods in the social sciences. Back in the mid-1950s, Hubert Blumer (1956) pointed out several problems with quantitative methods in general when used to understand group processes and cultural values. However, he did not offer an attractive alternative to statistical methods for constructing powerful models built on a large amount of data. More recent critiques have been highly specific and therefore more compelling, many coming from quantitative methodologists themselves, including Otis Duncan, Aage Sorenson, David Freedman, and Richard Berk.

At the core of the controversies is the connection between social theories and statistical models. A widely criticized bad practice is to turn every theory into a variety of linear regression models and to take the results as proof or disproof of the theory. We shall learn the details of such models in Chapter 7. For now, the reader may want to take a note that we need to exercise care when using statistical models and be cautious about what we can say based on the results.

Furthermore, social researchers can find many better uses for statistics rather than just running models to support theories. Identifying what statistical methods are good at and not good at will be the task of this chapter.

The controversial status of statistics in social research is evident in the UK. Initially, the quantitative wave seemed not to have spilled over to British social sciences – academic publications are highly discursive and qualitative, and only a handful of sociology departments make the learning of quantitative methods compulsory. Although it is not true that all British social scientists shy away from statistical methods, I believe it is safe to say three things about 'quantitative social researchers' in the UK:

- Most researchers are clustered in a handful of institutions, including Essex, Lancaster, Manchester, Oxford, and Surrey.
- (2) Instead of being sociologists or political scientists, many are 'policy researchers'. They work on issues that are connected to government policies, such as education, poverty, employment, ethnicity, election turnout and so forth, and are concerned more with the implications of their research results for policies than for the growth of knowledge.
- (3) Most are specialists on the collection and management of a large data set, such as British Household Panel Study, British Social Attitudes Survey, British Crime Survey.

What all this means is that although there are some strongholds of quantitative methods in the UK, in most institutions such methods are not integral parts of sociology. Consequently, when voices lamenting the lack of quantitative skills in British social sciences are raised, such as those of the Economic and Social Research Council (ESRC) and Royal Statistical Society (RSS), most often they are those of statisticians. It would be much easier to improve the quality of statistical analysis if sociologists themselves joined the debate.

Institutional initiatives assume that this is purely an issue of training. It is unclear, however, how social scientists in the UK view statistics in the first place. It will be very hard to improve the situation if it is an attitude problem. Why do most British social researchers shy away from statistics? Is it because they know that they are not mathematically competent and are put off by the difficulties of learning statistics? If this is the case, then it is simply a training problem. There is another possibility, however, that they believe that the limitations of statistics are too serious for it to be useful. The most perilous situation, in my view, would be one in which established social scientists in the UK discourage their students from learning and using statistics for reasons other than the accepted limitations of statistics, such as rejecting statistical methods as an example of positivism, thereby depriving social science students of the opportunity to learn how to use statistics carefully and thoughtfully.

All in all, the status of statistics in social sciences is not as secure and widely accepted as it initially appears. It is important to point this out at the beginning,

¹In its First Report of Session 2004–05 to House of Commons Science and Technology Committee, ESRC was 'deeply concerned by the skills shortages afflicting, in particular, the quantitative branches of social science' (p. 33). The current Chief Executive of ESRC, Ian Diamond (2006), expressed his personal concern in a cover report of RSS NEWS.

especially for those who are about to learn and use statistical methods seriously. It may sound disheartening, but it is more helpful to tell a sad truth than a happy lie. Most importantly, we should address the question of what statistical methods can (or cannot) do for social research?

Before doing that, it is important to point out that the limitations of statistics should never be confused with problems that are caused by bad practices. Improper use of a tool should not lead to the judgment that the tool is useless. It is not fair to ask statistics to do something that it is not designed to do, and it is even more unfair to claim that it is the fault of statistics while the researcher is a fault. It is counterproductive to focus only on the limitations of statistical methods, ignoring situations in which these methods are of great utility. Such a negative attitude can easily lead the novice to believe that statistics is ill suited to social research and should not be used at all. To completely dismiss statistics from social research is not the solution. Let us think about the limitations and the utilities of statistical methods in specific terms, and then we shall know how to use them properly and responsibly.

My Approach

I take a pragmatic view to the application of statistical methods in the social sciences. To my mind, social researchers should not spend much time on philosophical or epistemological issues. Some may object, feeling that I am distracting students from 'the deeper issues'. My reply would be to let us do some research before talking about philosophical problems. If it turns out that we cannot proceed without sorting out those abstract issues, then it will not be too late to consider them; otherwise, it takes an unnecessarily long period of time to reach any useful results. Social researchers should spend more time developing new skills and trying them out in real research than they spend considering the philosophical background to those skills. We come to philosophical issues only when we have to.

In empirical work, I believe that social researchers should adopt a more balanced attitude towards statistical methods. Statistics should not be used automatically but carefully and appropriately. This means that we must consider the context in which the data were produced and the implications of our statistical analysis for the substantive conclusions that we can make. For this reason, it is very hard to be a social scientist, because it is a considerable challenge for one person to produce creative research designs, to be well read, to be competent in employing statistical methods, and to be able to make sharp observations based on the data gathered. Similarly to any other method, statistical methods have their limitations, but I seriously doubt that one can understand – let alone criticize – their limitations effectively without actually having used them in real research. It is only through careful learning and working with statistics on specific problems that we can identify the limitations and benefits of using statistical methods.

My students usually make two general complaints about statistics: first, statistics is not relevant, and second, statistics is too hard. Both are understandable, but they can be easily countered. For relevance, just browse the large number of publications

Overview

While planning this book, I have tried my best to employ a logical structure, gradually moving from simple topics to the more complicated ones, more specifically:

- from general issues to more specific topics;
- from data collection to data analysis;
- from univariate (one variable) to bivariate (two variables) to multivariate (three or more variables) statistics;
- from descriptive statistics to inferential statistics;
- from one-level models to multilevel models;
- from cross-sectional (one time point) to longitudinal (multiple time points) models;
- from variable-oriented methods to case-oriented methods;
- from manifest (observed) variables to latent variables.

The reader is strongly recommended to read the whole book in its present order unless you feel absolutely confident of selecting or skipping any particular chapter. Most people should have no difficulty of understanding the first five chapters, but for those without any background in statistics it is a good idea to read an introductory statistics text before moving on to Chapters 6–11.

After this general introduction, we shall discuss a few more specific issues pertinent to the status of statistical methods in social research in Chapter 2. What can they do? What can they not do? What general principles must we follow in order to use them properly?

From Chapter 3, our journey of learning specific concepts and techniques starts with statistical analysis, that is, the case-by-variable data matrix. It is crucial to have a proper understanding of cases and variables before learning any special method for analysing them. The most important issue here is a variable's level of measurement. We should not be obsessed with it, but it is nevertheless true that many statistical tools are created by considering the level of measurement. Therefore, our choice of a particular tool will often heavily depend on it. Later in the Chapter 4, I offer an overview of statistical methods based on our discussion of variables. The final section of Chapter 3 will contain some basic but important rules for using statistics in social research.

Where do the data come from? We cannot analyse data until we examine the data collection process. As most data for social research are collected from sample

surveys, we shall take a closer look at the idea of sampling in Chapter 4. The difference between population and sample might seem obvious, but many researchers are not really aware of the effects of sampling designs and sampling errors. We will spend some time on sampling issues, but the key objective of that Chapter 4 is to help the reader understand how sampling procedures affect subsequent statistical analyses.

Knowing the effects of sampling is also a first step toward learning the logic of statistical inference – saying something about the population based on the information collected from only a part of it (the sample). Using the example of measuring and estimating one important phenomenon, we will learn in Chapter 5 why we can say something about the population parameters with statistics produced from only one sample.

Today, social researchers are rarely satisfied with estimating the magnitude of a single variable, no matter how important it is. They study several variables at the same time in order to say something about their relationships, such as looking for the direction of the relationship and measuring its strength, and testing the robustness of the relationship across different situations. Things can appear quite complicated due to the demands of using a specific method for each combination of two types of variables. The relatively large number of ways of describing and representing relationships often perplexes students. Which method should be used? In Chapter 6, I identify the situations in which a particular method should be used and discuss the logic of why that particular method is the right choice.

In Chapter 7, by looking at the relationships among three or more variables, we enter the world of multivariate statistical methods. Perhaps the most popular method is multiple linear regression and its generalizations. Although statisticians have tried to invent flexible models so that we can always have a model suitable for a particular situation, there have been growing criticism of using such models in social research. Again, a key issue centres on the function of these models: what are they supposed to do? Most users would say that the models should 'explain' the relationship between the variables that we are interested in. But is that the right thing to expect from the models? Even if it is, what do we mean by 'explain'?

All the above methods are used to analyse data collected at one particular time point. Time is significant for social research, of course. The challenge, however, is to incorporate the temporal dimension explicitly and meaningfully in our analysis. In Chapter 8 we shall learn a few methods that in one way or another take time or temporary order seriously. Without going into technical details, this chapter presents the similarities and differences between these methods by clearly laying out the situation in which the social researcher may find it useful to apply one of the selected methods.

There has been a call to move from variable-oriented to case-oriented methods in social sciences. In Chapter 9 I show that in addition to qualitative methods there are 'case-oriented' statistical methods. I use the word 'oriented' purposefully because I believe that cases and variables are interdependent on each other and that we should not create another artificial division between research methods. The major difference is that case-oriented methods look more carefully at the

relations among the cases, while variable-oriented methods pay special attention to the relations among the attributes of the cases. It would be simplistic to say that one is better than the other.

Most of the methods discussed in Chapters 4 to 9 are designed, or will only work properly, for manifest (observed) variables. Many variables, however, cannot be directly measured, or even when they can be measured, there is a large amount of error. The source of such errors can be either conceptual or practical, or both. In Chapter 10 I introduce some methods that are exclusively designed to analyse latent (unobserved or unobservable) variables. The first thing to keep in mind is the appropriateness of the variables that are deemed as 'latent' before any of the methods is to be used. It would be pointless to apply these methods if the variables were incorrectly identified as latent in the first place.

In the final chapter we come to the most difficult topic of this book – causal analysis in observational studies. It is relatively straightforward to demonstrate causal relations in controlled experiments as we can manipulate the initial conditions so that the effect of the interested cause will stand out. Most social science studies are observational because such manipulation is almost always infeasible. Therefore, in social sciences, causal relations are proposed first of all based on theories, knowledge, logic and even common sense. Then, evidence is collected to support these causal arguments. Many criticisms have focused on the practice of using linear regression and structural equation models to make causal inference, so we shall try to identify what these problems are. To go beyond those models, some statisticians have developed counterfactual statistical methods for inferring causal effects in observational studies. We cannot sufficiently cover the details of these methods in a single section of one chapter, but the basic ideas will be introduced.